

## **Interim Results 2024**

Zeist | 15 August 2024



## **General overview**

#### **Bianca Tetteroo:**

"We look back on a strong first half year. Our customer satisfaction scores remain high, a clear recognition of the good work by our colleagues and that strategic investments in customer service and digitisation are bearing fruit. In addition, good progress on the execution of our strategy is reflected in further growth of our business, higher financial results, and solid solvency ratios.

We are well on track to achieve our interim sustainability targets. Today we publish an updated climate transition plan, which includes a commitment to increase our impact investments to at least € 4 billion by 2025 (more than 10% of our own risk investments) using the expertise of Achmea Investment Management and Achmea Real Estate.

Our strong and consistent strategy execution creates long term value for our clients and society. Amongst others by initiating solutions for societal challenges in cooperation with Vereniging Achmea, Rabobank and our other partners."



## Achmea realises operational result of € 419 million

Increase driven by improved results Retirement Services, Health, International and higher investment returns

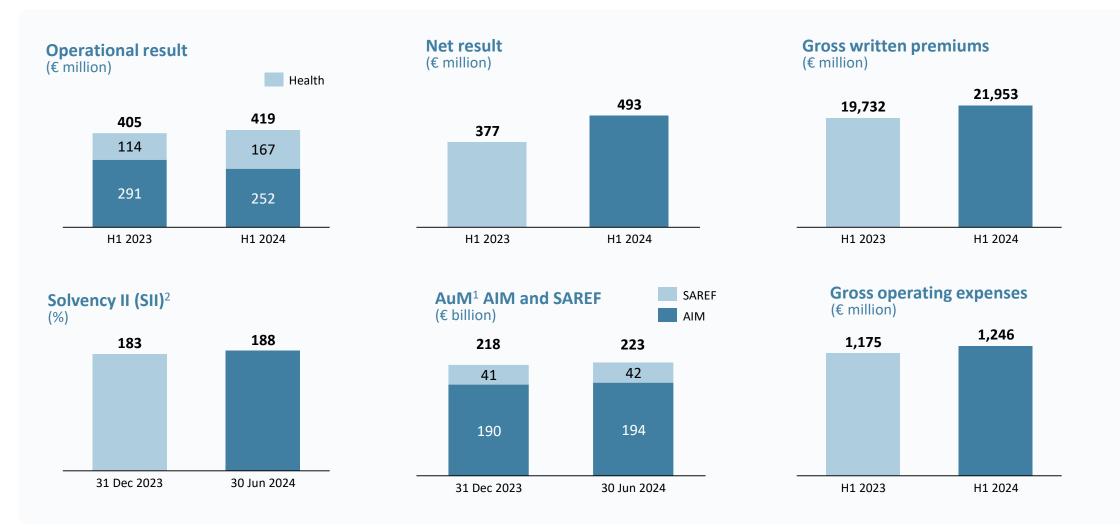
#### Key messages

- Operational result of € 419 million (+3%) due to increased results at Retirement Services, Health Netherlands, International and higher investment results
- Increase in Net result to € 493 million (+31%) due to higher operational and investment result
- Premium income increases to € 22 billion (+11%) and Assets under Management (AuM) to € 223 billion (+2%)
- Announced acquisition of Blue Sky Group Asset Management ('BSG Vermogensbeheer') leads to € 25 billion in additional AuM and strengthens our position in asset management
- Solvency remains solid and increases to 188%
- Continued high customer satisfaction scores for Centraal Beheer, Interpolis and Zilveren Kruis with NPS scores of +16 or higher
- Update Climate transition plan: Target to allocate 10% of own investments (approximately € 4 billion) to impact investments, using expertise of Achmea Investment Management and Achmea Real Estate

#### Results

Operational result Net result	€ 419 million € 493 million	H1 2023: € 405 million H1 2023: € 377 million	
GWP and AuM			
GVVP and Autvi			
Gross written premiums	€ 22.0 billion	H1 2023: € 19.7 billion	
AuM	€ 223 billion	YE 2023: € 218 billion	
Solvency			
Solvency II ratio	188%	YE 2023: 183%	
Operational FCG	€ 329 million		
NPS			
Centraal Beheer	+22	2023: +23	
Interpolis	+16	2023: +15	
Zilveren Kruis	+17	2023: +8	

# Net result to € 493 million (+31%) due to higher Operational result and higher investment results



<sup>1</sup>Total assets under management after eliminations

4 <sup>2</sup> Solvency II ratio after proposed payment of dividends and coupons

## First half of 2024 in brief

#### JANUARY

Achmea IM rated by ShareAction as the best Dutch asset manager in terms of voting behaviour in favour of sustainability resolutions

Transition of Ahold Delhaize Pensioenfonds to IT platform Allvida

Agreement on new collective labour agreement with voting opportunity for all employees

Number of policyholders with basic health insurance increased with c. 450,000

#### FEBRUARY

Achmea reaches final agreement on unitlinked insurance policies with interest groups

Achmea announces it is exploring both internal and external options for NL Pension & Life Insurance portfolios (update expected before year-end 2024)

#### MARCH

Sale of Onlia Canada Achmea wins Sustainability Award HRtop100 Agreement on outsourcing investment administration back-office AIM to State Street



#### APRIL

Dividend payment in stock and cash

Achmea Innovation Fund invests in two innovative startups: Laka, an insurance proxy in micromobility, and Kenbi, a German player in the home care market

Achmea joins Forum for Insurance Transition to Net-Zero Pension fund ING chooses AIM for ESG services

Successful issuance € 750 million Tier 2 notes Achmea B.V.



#### MAY

High rNPS for Zilveren Kruis (+17, increase of 9)

#### JUNE

Successful issuance € 500 million covered bonds by Achmea Bank

BlueLabel, an initiative of Achmea and partners, introduces a renewed understanding of climate risks at building level

In addition to free sunscreen dispensors in public locations ('Smeerpalen'), Zilveren Kruis puts 'shots of sunscreen' on the menu cards of pubs and bars to encourage the use of sunscreen

Introduction of 'deepdesk' after successful pilot Centraal Beheer, a tool that supports employees answering customer questions, providing more room for personal customer contact

#### JULY

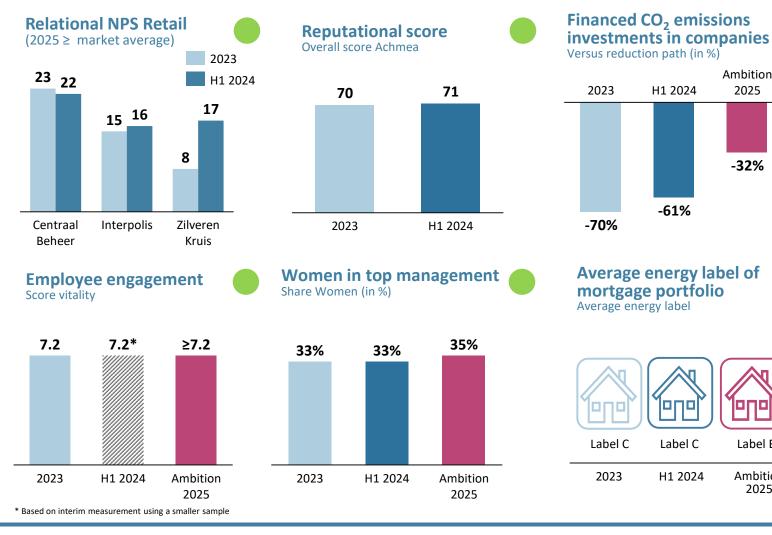
Agreement reached on acquisition of 'BSG Vermogensbeheer' in July 2024, which will increase AuM further by € 25 billion

Issuance of € 125 million Tier 2 Achmea Bank



## Well on track to achieve sustainability ambitions 2025

We are making progress in all our activities, also as a driver of the social debate



- **Highlights H1 2024**
- Good NPS scores based on high appreciation for our employees, swift claim handling and supported by strategic investments in data and digitisation
- Slight increase in solid Reputational score to 71 points (+1 points versus last year)
- Financed emissions well below of our intended reduction path for both corporate investment and real estate
- Updated Achmea's Climate Transition Plan, including a new target on impact investments (10% by 2025)
- Mortgage portfolio shows a slight improvement in energy labels although not yet visible in the average energy label. In 2024, we will examine whether we can replace our current target on energy label with a CO<sub>2</sub> reduction target
- Share of women in top management (33%) and **Employee engagement** (score vitality: 7.2) stable

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Realisation 2025 targets behind schedule, management action needed

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Label B

Ambition

2025

Ambition

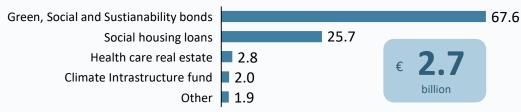
2025

-32%

- Focus is needed to be able to realise 2025 targets
- On track to achieve our 2025 targets

## Contribute to mitigating climate change via our investments and asset management services New target on impact investments: 10% of our own investment by 2025

## **Total impact investments** (30-06-2024, %)



#### Green Bonds, Sustainability Bonds and Social Bonds (c. € 2 billion):

The amounts are used to finance for example projects aimed at renewable energy or sustainable water

Social housing loans (c. € 700 million): Loans from housing corporations to build and renovate social housing

Healthcare real estate (c. € 75 million): investments in sustainable real estate for healthcare providers and residents focused on social inclusion and a healthy living and working environment

Climate Infrastructure fund (c. € 55 million): This Achmea Investment Management fund invests mainly in new renewable energy projects to be built in Europe

#### Fully leveraging the expertise of Achmea Investment Management

The unique expertise of Achmea Investment Management facilitates in reaching the goals of clients and the 10% impact investments goal of Achmea

Achmea IM has been investing in and growing its impact investing capabilities, products and services. **Impact investing is embedded in the full spectrum of our fiduciary capabilities**, with a dedicated impact team

Achmea IM has an **impact platform**, providing more scalable and costefficient impact solutions to invest in. Part of this are impact investment solutions, as stated left, that Achmea IM develops together with Achmea. Another is the **PE Partnership fund** Healthy People & Planet. An example of a solution on climate, biodiversity and social themes



Achmea IM aims to facilitate **real, measurable impact**, embedded in the sourcing and monitoring process. Clear impact reporting is essential for being transparent about the achieved impact results

## Good progress in digitalisation to create added value for our customers

Continuous investment in our expertise in data & digital

		H1 2024	Q4 2023	Ambition 2025
achmea 🖸	% functioning on cloud	65%	45%	>90%
Centraal Beheer	Digital sales	85%	73%	N.A.
Interpolis. Glashelder	Online claims notification	51%	54%	>60%
Zilveren Kruis	% Digital submitted healthcare declarations by customers	95%	95%	>95%
Centraal Beheer Glashelder	STP% of claims settled in claims handling process	20%	18%	>35%
Zilveren Kruis	STP% of healthcare claims customers	96%	96%	>95%
Zilveren Kruis	STP% healthcare provider declarations	98%	98%	>95%

#### Highlights H1 2024

- Good execution on cloud migration, in line with initial roadmap. On track to finalise migration by 2025
- Share of sales through digital self-service channels increased. The digital channels have been further expanded with a Whatsapp channel at FBTO and chatbot 'CeeBee' implemented in the Centraal Beheer app. In addition, 'Deepdesk' has been scaled up
- Online claims notification (51%) is slightly lower than last year's level, due to season related more complex claims.
   Digital submitted healthcare declarations by customers (95%) is in line with last year. The STP% in the claims handling process (20%) has increased compared to yearend 2023. By making mobile damage reporting STP, a considerable time saving has been achieved combined with improved customer satisfaction. Continued investments will take place to increase the STP% and online claims reporting
- Digitally submitted healthcare declarations remains high and above target level

# Taking the next step in our strategy focused on expertise in data & digital Incorporating responsible, human centric AI in our way of working



#### ... for your account number, so I can look up your account?

- ... for your birthdate, so I can verify your identity?
- ... for your birthdate?

I will have a look, Anne. May I ask you for your birthdate?

#### Ambition

- Making use of AI in a responsible and human centric way
- Standard approach to scale fast and implement innovations across the firm
- Leveraging our expertise in data & digital with our cloud platform serving as the foundation for building the AI-capability

#### Examples of use cases to support our employees and create value for customers

- Conversational chatbots in customer portal for our brands
- >1,000 Achmea employees making active use of AchmeaGPT
- DeepDesk pilot, supporting contact center agents in servicing customer chats
- Using AI-models to assist employees in accepting term life insurance
- Summarisation pilot, supporting contact center agents with call reports
- Agent Assist, facilitating contact center agents in using knowledge databases
- Leveraging AI to improve IT-developer productivity

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## Value creation for our stakeholders

Providing solutions for major social issues in four domains

Smart mobility: providing services and solutions in the transition from ownership to use and from fossil fuels to green

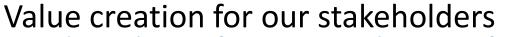
- Focus on road safety and sustainable behavioural change to prevent damage and injuries
- Automodus & PhoNo users drove 4.5 million cell phone-free kilometres and achieved financial rewards for charities
- FBTO launches usage-based car insurance, with 'driving style' option. Customers who drive prudently are financially rewarded. They will receive a refund of the premium paid

Bringing healthcare closer: we not only focus on keeping healthcare affordable, but also on arranging care and improving health

- Achieving objectives of the Green Deal Sustainable Care 3.0, including the reduction of CO<sub>2</sub> emissions, circularity and the reduction of the environmental impact of medication
- Zilveren Kruis places free sunscreen dispensors in more than 120 (public) locations in the Netherlands
- Zilveren Kruis has 5.4 million customers and is recommended by customers with a NPS of +17 (yearend 2023 : +8)







Providing solutions for major social issues in four domains



Carefree living and working: making homes more sustainable by offering innovative services, including improvement scans, heat pumps and green roofs ('Duurzaam woongemak')

- New cybersecurity check on Interpolis.nl based on three different themes: secure sharing of (personal) data, alertness to deception and security of account & device
- More than 66,000 people are investing in their sustainable employability via 'Lekker Bezig' of Centraal Beheer
- 'Klimaatwinkel' Centraal Beheer, a platform in which sustainability solutions and products are offered to employees, is now open for other employers besides Achmea. This platform is a tool that helps employers to embed sustainability objectives into their terms of employment

Income for today and tomorrow: with insight, comprehensible products, and as a coach, we help people make prudent financial decisions so that they have the financial means to overcome setbacks

- Helping employers and employees to make choices related to the new Dutch pension legislation ('WTP') and their own pensions by informing and inspiring
- Providing insight into the financial situation of customers with, among other things, a mortgage check and the realisation of life-cycle-proof homes
- Resolving and preventing debts together with the NCFG ('Nationale Coalitie Financiële Gezondheid'), SchuldenlabNL, the Dutch Debt Relief Route (NSR) and Geldfit



## Our commitment to and progress on ESG is reflected in external benchmark ratings

Improved position in ESG ratings (Ecovadis)



## Achmea realises operational result of € 419 million

Increase driven by improved results Retirement Services, Health, International and higher investment returns,

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## **Financial overview**

Michel Lamie:

"We closed the first half of 2024 with a good operational result of  $\notin$  419 million. The net result grew sharply to  $\notin$  493 million and was supported by growth, good business performance and higher investment results.

The underlying result has improved further, driven by a broad premium and revenue growth (11%). Our expenses increased (6%) due to higher personnel costs, investments and growth.

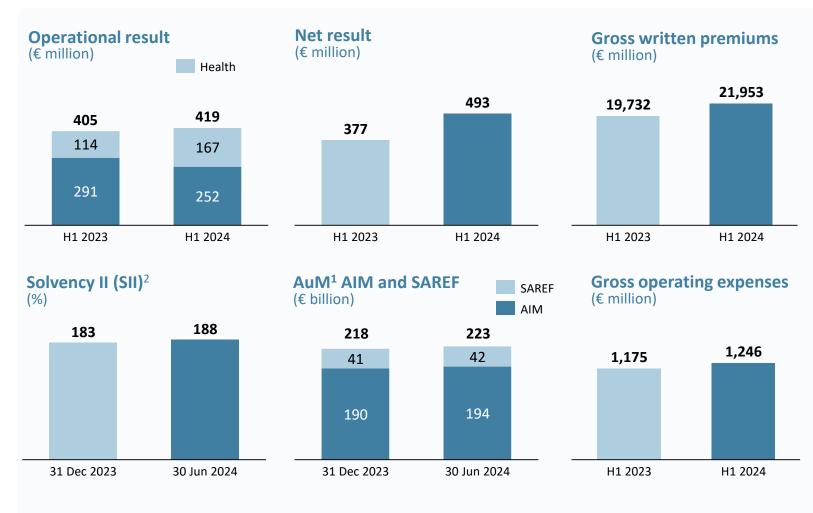
The balance sheet is robust with a higher solvency II ratio and good liquidity. We successfully refinanced a Tier 2 note of  $\notin$  750 million and completed a Tier 2 placement of  $\notin$  125 million at Achmea Bank.

With these developments and our solid set of results, we show that we are well on track to achieve our financial targets."



## Operational result increased to € 419 million (+3%)

Driven by improved underlying results Retirement Services, Health, International and higher investment results



#### Highlights H1 2024

- Operational result increased to € 419 million (+3%) driven by increased results at Retirement Services, Health, International and higher investment returns. Non-Life Netherlands and Pension & Life Netherlands contributed significantly
- Net result of € 493 million, underpinned by higher operational result and higher investment results
- Strong commercial growth; premiums increased 11% to € 22.0 billion in the first half year. Strong revenue growth in international activities and retirement services revenues (both +19%)
- AuM increased € 5 billion to € 223 billion. This excludes pro-forma € 25 billion increase from BSG Vermogensbeheer acquisition
- Solvency solid at 188%: increase mainly due to OFCG, higher market, interest- and spread risk and Tier 2 issuance
- Relatively limited increase in expenses (+6%), impacted by renewed collective labor agreement and strategic investments
- Well on track to achieve targets 2025

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## Operational result increased to € 419 million

## Driven by improved underlying results Retirement Services, Health, International and higher investment results

Results by segment (€ million)	H1 2023	H1 2024
Non-Life NL	201	118
Pension & Life NL	134	145
Retirement services NL	10	41
International activities	0	14
Other activities	-54	-66
Operational result (excl. Health NL)	291	252
Health NL	114	167

# Health NL114167Basic62113Supplementary + other5254Operational result405419Profit before tax444586Net result377493

#### **Non-Life Netherlands**

- Operational result decreased to € 118 million (H1 2023: € 201 million) due to increased inflation expectations and increased provisions in Income Protection
- Combined ratio increased to 96.4% (H1 2023: 91.3%)
- Gross written premiums increased by 9% due to growth, indexation and premium adjustments

#### **Pension & Life Netherlands**

- Operating result increased to € 145 million, mainly due to good investment results triggered by continuous focus on
  optimisation of our investment portfolio
- Increase in new business market share to 14% in term life insurance

#### **Retirement Services Netherlands**

- Operational result up to € 41 million in H1 2024 (H1 2023: € 10 million) driven by growth and improved interest margin and returns
- Customers of financial services via the Centraal Beheer platform grew to 580,000
- Assets under management increased to € 223 billion. This excludes pro-forma € 25 billion increase from 'BSG Vermogensbeheer' acquisition
- Mortgage and savings portfolios Achmea Bank both increase by about € 1 billion to over € 15 billion and nearly € 10 billion respectively

#### **International activities**

- Increase in operational result to € 14 million due to portfolio growth, lower cost of claims and a higher net operational financial result
- Gross written premiums increased 19% to € 1 billion

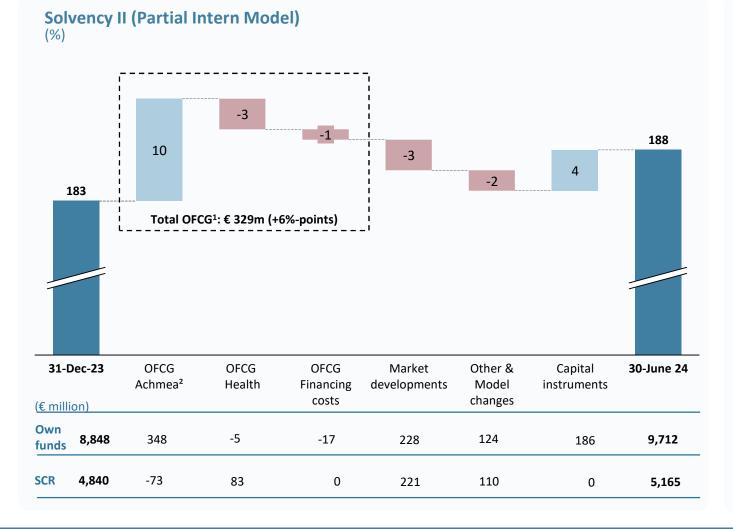
#### **Health Netherlands**

- Higher premium income due to a strong increase in the number of insured to 5.4 million and the impact of healthcare cost inflation
- Operational result improved due to a better insurance service result and higher investment income

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## Solvency II ratio solid and increased to 188%

Driven by OFCG and investment results, partly offset by higher market, interest- and spread risk and Tier 2 issuance



#### Highlights H1 2024

- From H1 2024 onwards we report on new Operational FCG (OFCG) capital generation KPI<sup>1</sup>
- Total OFCG amounted to €329 million (+6%-points), reflecting results in Non-Life, and Pension & Life and impacted by higher growth in Health.
- Market developments contains an increase in the own funds driven by higher share prices and market value mortgages, partly offset by higher interest- and spread risk, leading on balance to higher own funds and higher SCR
- Other & Model changes contains the lower Tier 3 capital restriction following a higher SCR. And includes the market risk impact of higher investment allocation to listed equity and higher sector wide counter cyclical buffer for the Bank
- Capital instruments includes the own funds impact of the Tier 2 issuance in April 2024

#### Additional key solvency indicators are:

Solvency of the insurance entities + holding (202%)

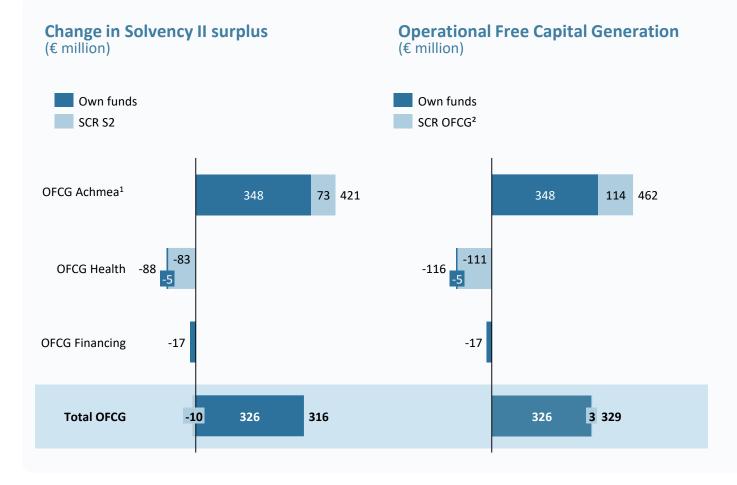
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Achmea Bank's CET1 ratio (18.4%)

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## Operational Free Capital Generation amounted to € 329 million

Positive contribution by Non-Life, Pension & Life and investment results, offset by impact of growth at Health



#### **Highlights OFCG H1 2024**

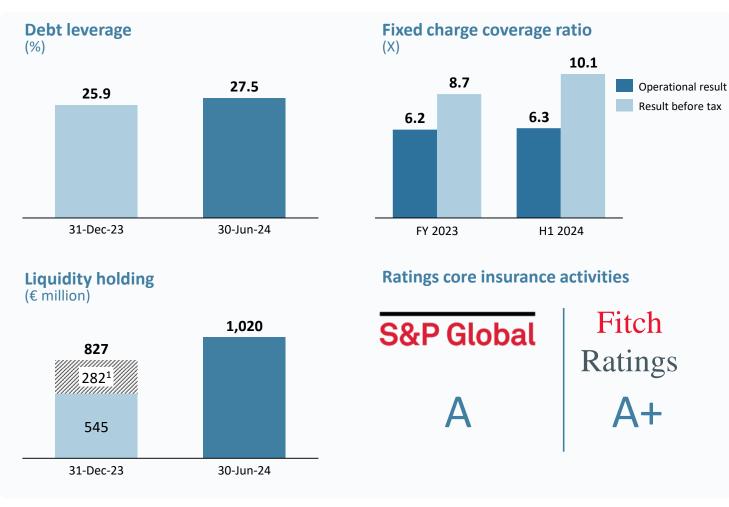
- Total OFCG amounted to € 329 million (+6%-points to our Solvency II ratio)
- OFCG excluding Health and finance charges on our capital instruments amounted to € 462 million and was mainly driven by Non-Life, Pensions & Life and investment results
- OFCG for Health was € -116 million, impacted by growth in the number of customers and healthcare costs developments
- OFCG related to the financing charges on our capital instruments amounted to € -17 million in the first half of 2024

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## Holding liquidity robust and ratings confirmed with stable outlook

Fixed charge coverage ratio increased on the back of positive result development



#### **Financial ratios**

- Debt-leverage ratio temporarily increases to 27.5% (year-end 2023: 25.9%). This increase is driven by the successful issuance of € 750 million Tier 2 notes in April 2024, which was partially offset by the tender and early redemption of € 357 million subordinated bonds
- FCCR increases to 6.3x (operational result) and 10.1x (result before tax) due to increase of result

#### Liquidity

 Liquidity of the holding increases to € 1,020 million, mainly driven by the issuance of € 750 million Tier 2 notes that more than compensated for the € 357 million tender on outstanding Tier 2 notes

#### Ratings

 Ratings have been reconfirmed in July 2024 with 'stable' outlook reflecting leading market positions in Dutch Non-Life and Health markets, and a strong capitalisation



## **Detailed information**



## Non-Life: Operational result down to € 118 million, combined ratio 96.4%

## Premiums increased by 9% to € 2.8 billion in H1 2024



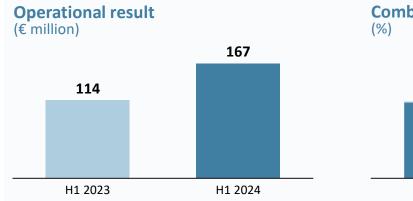
#### Highlights H1 2024

- Operational result down to € 118 million (H1 2023:
   € 201 million) due to increased inflation expectations and increased provisions in Income Protection
- Gross written premiums increased 9% to above € 2.8 billion. This growth derives from the indexation of premiums and insured values in P&C insurance and growth in the WIA disability and sickness group products in Income Protection
- Combined ratio increased to 96.4% (H1 2023: 91.3%)
- Adjusted for the increased inflation expectation, the operational result amounted to € 131 million and combined ratio of 95.7%
- Underlying developments at P&C in line with last year, despite challenging conditions in the retail market; Results in commercial markets remain strong
- Operational result at Income Protection lower due to an increase in long-term absenteeism among employees

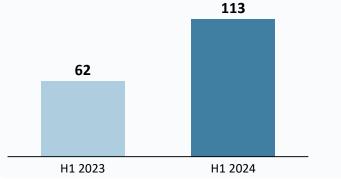
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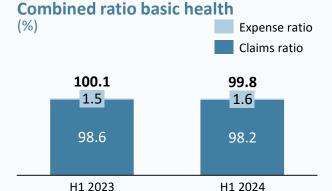
# B Health: Operational result increased to € 167 million, number of insured increase with 450,000 to 5.4 million

Premium growth of 13% due to increased number of insured and healthcare cost inflation

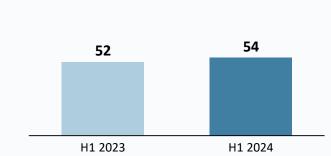


**Operational result Basic health insurance** (€ million)





**Operational result Supplementary health insurance and Other** (€ million)



#### Highlights H1 2024

- Operational result improved due to a better insurance service result and higher investment income
- Premium growth driven by increased number of insured, higher premiums due to healthcare cost inflation and a higher equalisation fund contribution

#### **Basic health insurance**

 Operational result increased with € 51 million due to higher investment result, an increase in the number of insured and a higher contribution from the Health Insurance Equalisation Fund

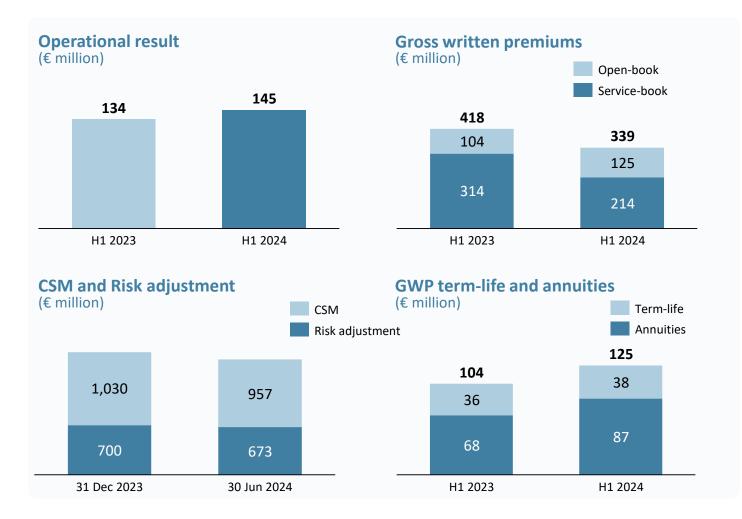
#### Supplementary health insurance

- Operational result remained stable as higher healthcare costs were offset by higher premium income
- Share of basic health customers with supplementary insurance cover decreased to 76% (H1 2023: 79%)



## Pension & Life: Operational result € 145 million

## Premium development Service-book in line with expectations, strong increase in market share open book



#### Highlights H1 2024

 Operational result increased to € 145 million (H1 2023: € 134 million) due to an increase in investment income, supported by continuous focus on optimisation of our investment portfolio, the developments of interest rates and spreads, as well as higher yields on equities and real estate

#### Service-book Pension & Life

 Development of service book fully in line with our expectations

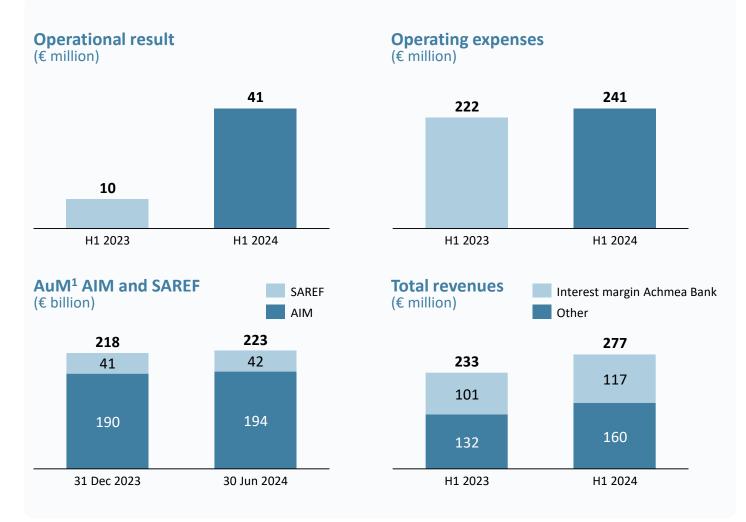
#### **Open-book: Term-life and annuities**

 Increased premium income annuities and pensions; premium income term life insurance increased with an increase in new business market share to 14%



# Retirement Services: Operational result increased € 41 million driven by growth and an improved return

#### Revenue increased 19% to € 277 million



#### Achmea Bank

 Result increased with € 23 million due to higher interest result and further growth of mortgages and savings

#### **Achmea Investment Management**

- Assets under Management (AuM) increased to € 223 billion due to positive market developments
- Result increased with € 8 million due to increased AuM and the onboarding of new customers

#### **Achmea Pension Services**

 Negative result of € 16 million. Expenses increased due to higher investments for the implementation of the new pension legislation together with the first customer migration to the Allvida target IT platform

#### Syntrus Achmea Real Estate & Finance

- AuM in real estate and mortgages stable at € 42 billion
- Operational result increased to € 4 million

#### **Centraal Beheer PPI**

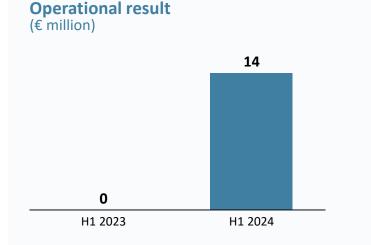
 The operational result of Centraal Beheer PPI was € 5 million negative, AuM increased to € 4.2 billion

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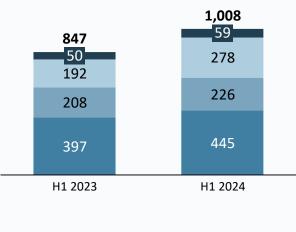
#### <sup>1</sup>Total assets under management after eliminations

International: Operational result increased to € 14 million due to portfolio growth, lower claims and a higher net operational financial result

Premiums increased with 19% to € 1.0 billion









#### Highlights H1 2024

- Gross written premiums up strongly (+19%) on the back of customer growth and premium adjustments
- Operational result increased to € 14 million:
- Operational result in Greece increased to € 16 million (H1 2023: € 14 million) due to an increase in the number of insured, premium adjustments and a lower frequency of claims
- In Turkey, the operational result increased to € 12 million (H1 2023: € 7 million) as last year the result was impacted by the earthquake in February 2023
- Slovakia's operational result decreased to € 20 million negative (H1 2023: € 12 million negative) due to higher health care cost, which were currently only partly compensated by the government contribution, a provision recognised for these higher healthcare costs for the second half of the year and a lower result in the motor portfolio.
- Australia's operational result increased by € 14 million (H1 2023: € 4 million negative) due to portfolio growth, premium adjustments and lower claims expenses, and partly due to no major weather-related calamities

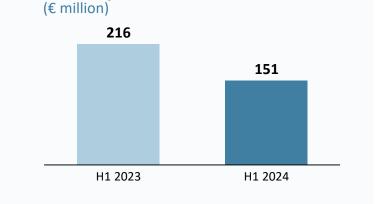
The sale of Onlia Canada was completed in H1 2024

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## Other activities: Operational result decreased due to higher interest rate expenses

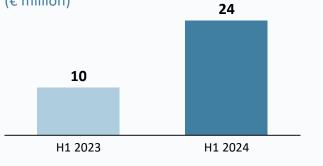
Reinsurance result improved to € 24 million as of higher insurance and investment result





Written premiums Achmea Reinsurance

## **Operational result Achmea Reinsurance** (€ million)



#### **Other activities - Holding**

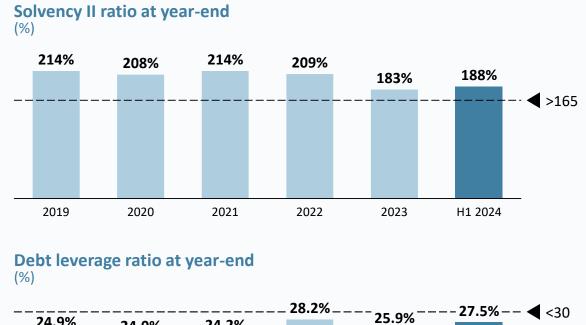
- Other activities comprises the results of nonrecharged holding and shared service centre expenses and financing expenses of the group
- Holding result decreased due higher interest expenses in line with higher interest rates, and temporarily higher interest expenses due to the early refinancing of Tier 2 notes in April 2024

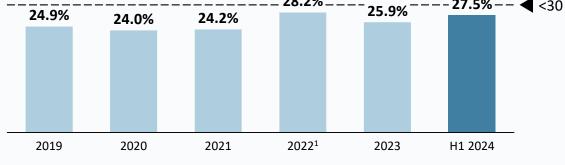
#### **Other activities - Achmea Reinsurance**

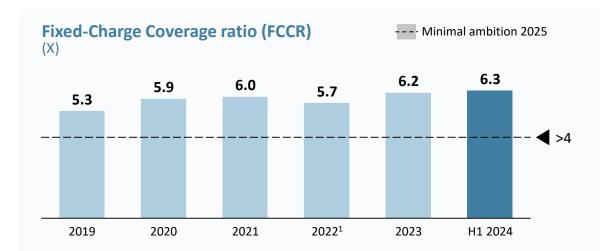
- Operational result of Achmea Reinsurance Company ("Achmea Reinsurance") increased to € 24 million (H1 2023: € 10 million). This is mainly driven by the hardening of the reinsurance market, higher investment returns and lower net claims costs
- Gross written premiums decreased primarily due to the decision to stop offering coverage for third-party P&C reinsurance risks

## Solvency solid and well above the minimal ambition

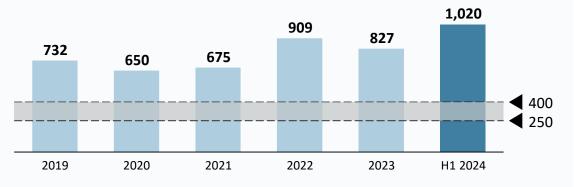
FCCR improved due to higher result, debt leverage decreased due to partial refinancing Tier 2 debt





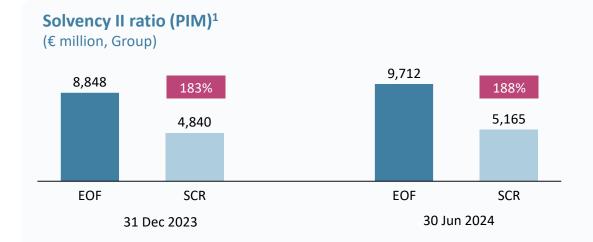


Holding cash position at year-end (€ million)



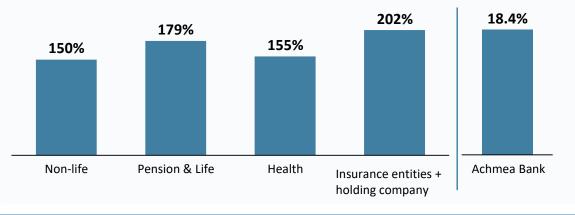
<sup>1</sup>Revised based on IFRS 9/17 figures and as off 2022 on operational result according to changed definition under IFRS 9/17

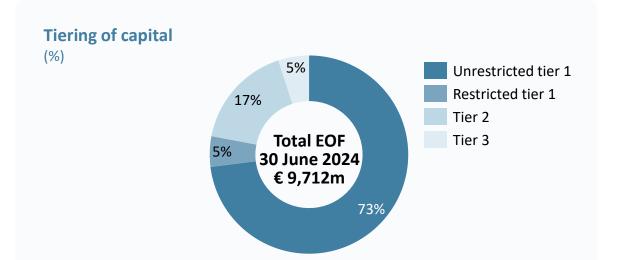
## Solid Solvency II position



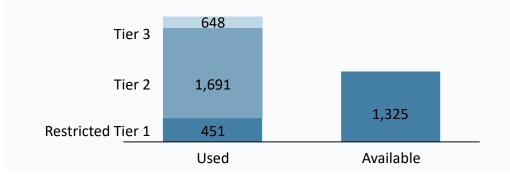
#### Solvency II ratio (PIM) for insurance entities and CET1 ratio Achmea Bank

(30 June 2024, legal entities<sup>2</sup>)





Available issuance capacity within tiering limits (30 June 2024, € million)



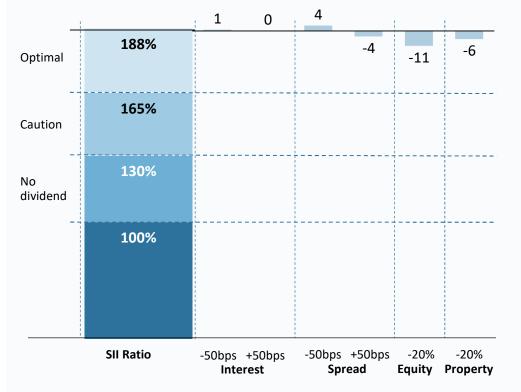
<sup>1</sup>After proposed dividends and coupons on hybrids

<sup>2</sup> Achmea Schadeverzekeringen N.V. (excluding Hagelunie N.V.) |Achmea Pensioen- en Levensverzekeringen N.V. |Achmea Zorgverzekeringen N.V. |Achmea Bank N.V.

achmea 😥

## Solvency II ratio sensitivities

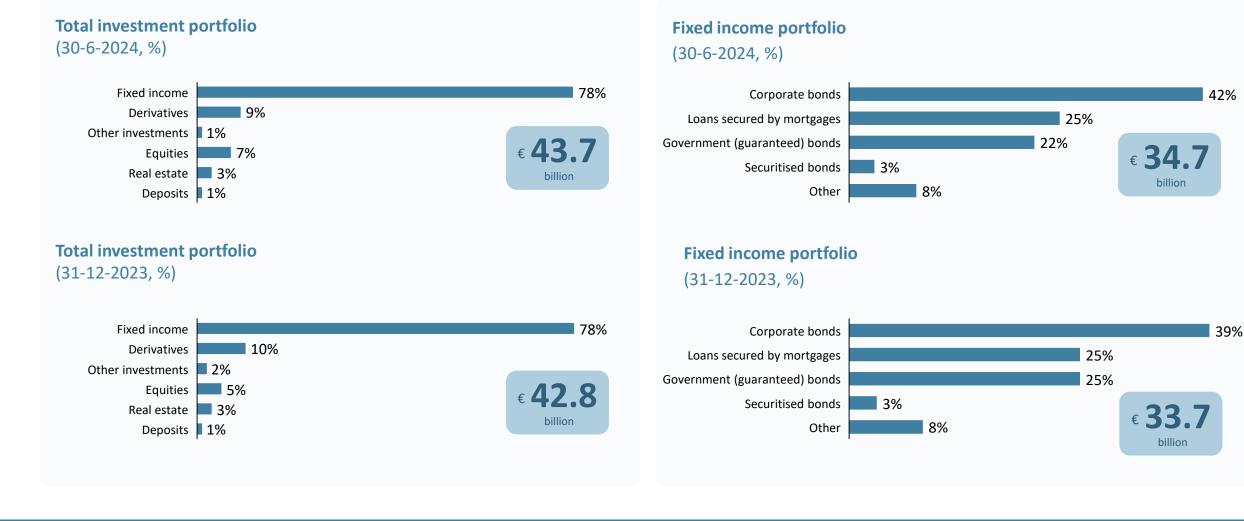
#### Solvency II Sensitivities per 30 June 2024 (change in %-pt)



- Sensitivities are calculated based on the partial internal model which includes market risk
- Spread sensitivities are calculated using parallel shocks. The sensitivities can be different in case of disparity in the spread movements
- Interest rate sensitivities are limited and in line with our policy bandwidth
- Limited spread sensitivity as spread impact on assets is mitigated by impact VA on liabilities

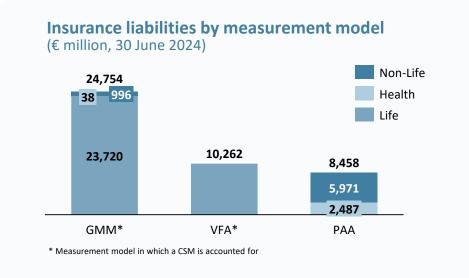
## Continuous focus on optimisation of our investment portfolio

Share of government bonds in portfolio decreased over last years; corporate bonds and equities increased

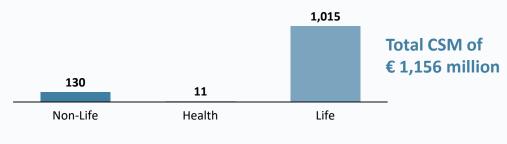


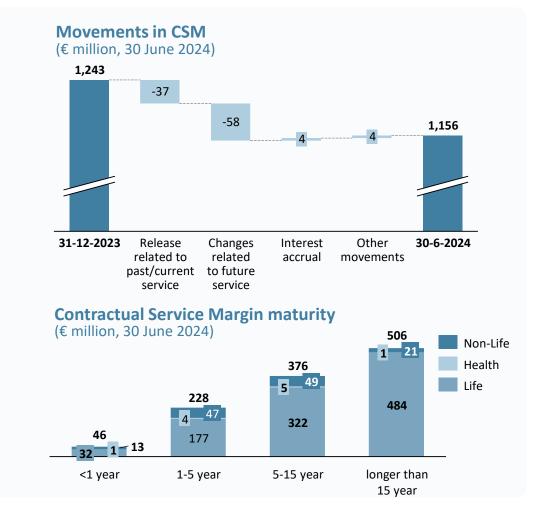
## Slight decrease in CSM due to release and change in expected future profit

CSM release is one of the long-term contributors to future profits



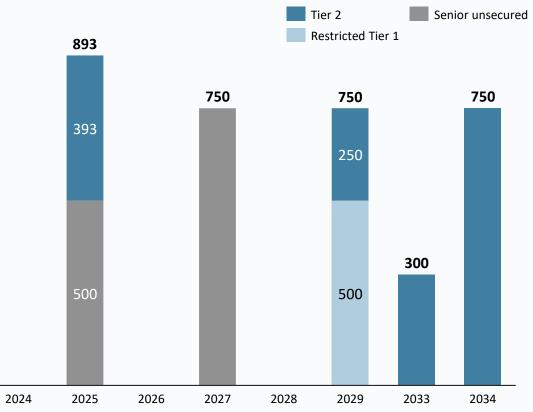
## **Contractual Service Margin by business line** (€ million, 30 June 2024)





## Well-distributed maturity profile and good access to capital markets

## Maturity profile (based on first call date) capital instruments Achmea



Instrument	Tiering under SII	Comments
Perpetual €393 mln @ 4.25%	Tier 2	Callable from February 2025
Senior Unsecured € 500 mln @ 3.625%	Debt	Maturity November 2025
Senior Unsecured € 750 mln @ 1.5%	Debt	Maturity May 2027
€ 500 mln Perpetual Restricted Tier 1 @ 4.625%	Tier 1	Callable as of March 2029
€ 250 mln Tier 2 @2.5%	Tier 2	Maturity September 2039 Callable as of June 2029
€ 300 mln Tier 2 @6.75%	Tier 2	Maturity December 2043 Callable as of June 2033
€ 750 mln Tier 2 @5,625%	Tier 2	Maturity November 2044 Callable as of May 2034
Credit facility € 1,000 mln (undrawn)	Debt	Maturity July 2029

## Update Operational Free Capital Generation

### New definition

- Until FY 2023, Achmea reported on the total capital generation (Free Capital Generation). For the total FCG, a breakdown was reported for the drivers capital generation from operating activities, model changes, market developments and other, encompassing the entire change in the Solvency II ratio (excluding Health)
- After the introduction of IFRS 9/17, we have developed a definition of capital generation that is more aligned with the definition of operational result under IFRS 9/17 (where possible, given the structural differences in regimes). The new capital generation KPI (Operational FCG) is also better aligned with existing capital generation definitions in the insurance market
- From H1 2024 onwards we will report on this new Operational FCG (OFCG) metric
- The OFCG is determined according to the following principles/method:
  - > All activities are reflected, including the health activities;
  - > Developments in (insurance) portfolios impacting the Eligible Own Funds (EOF) are included;
  - Developments of the Solvency Capital Requirement (SCR, insurance entities are multiplied with 165% minimum Group solvency target) are included;
  - Investment returns are included on a normalised expected return basis. This expected return and interest accrual is determined at the beginning of the year and is based on observable interest rates and spreads for fixed income instruments and long-term expectations for e.g. equities and real estate, aligned with the operational result definition;
  - The financing costs are taken into account in determining the OFCG;
  - Non-operating expenses are excluded in the determination of the OFCG in accordance with the definition of operating result under IFRS 9/17

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All figures in this presentation are unaudited.

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